



Fuentek, LLC Job Posting *Technology Transfer Consultant*

Fuentek, LLC is seeks technology transfer consultants with proven project management experience to join our industry-leading team of technology and business professionals providing intellectual property and technology management services.

Position Responsibilities

- Perform technical and market-based evaluation of technologies to determine their commercial viability and value to the marketplace. Activities include performing secondary market research, conducting inventor and expert interviews, identifying potential technology applications, and providing recommendations for further action.
- Collaborate with colleagues (technical, market research, writing, and design professionals) to develop effective technology transfer strategies. Leverage team resources to ensure optimal application of skills, experience, and contacts.
- Facilitate technology transfer via out-licensing, in-licensing, and partnerships through marketing campaigns including email, social media, Web, and cold-calling.
- Assist with client account management duties as assigned, including project schedule management, budget development and tracking, and communication with key client personnel.

Key Capabilities

- Ability to quickly and efficiently learn a broad range of new technologies within a given field of expertise (e.g., aerospace, electrical engineering, energy).
- Ability to think creatively to identify novel applications and key value propositions for a technology.
- Ability to communicate both in writing and orally – particularly in conducting an effective interview – with diverse groups that include technical experts, business managers, and non-technical professionals.
- Strong interpersonal skills and experience managing client relationships and high dollar, strategic accounts.
- Excellent project management skills. Ability to effectively direct the work of teammates. Ability to manage to a schedule and budget.
- Willingness to follow structured work processes and procedures for producing deliverables while performing assignments independently with little supervision.
- Excellent attention to detail and the ability to efficiently provide high quality deliverables that require minimal editing.
- Ability to independently manage multiple assignments with challenging and/or overlapping deadlines.
- Ability to learn “just enough” to effectively complete an assignment without becoming entrenched in technical details.
- Desire to work as part of a highly collaborative team within a virtual-office environment.
- Willingness to use Fuentek-specified tools to support project documentation, collaboration, communication, training, and scheduling.

Qualifications

- Bachelor’s degree in a technical discipline; advanced technical degrees or MBA preferred.
- Professional consulting experience in a technical field with demonstrated knowledge of that industry’s practices, market trends, and key players.



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- Familiarity with intellectual property in the context of the technology transfer process, including concept development through commercialization and/or needs identification through technology development partnerships preferred.
- Proven technical product management, technical business development, or technical account management experience.
- Previous budgeting and financial management experience.
- Experience working independently, preferably in a virtual office environment.
- A fully functioning home office space, including high-speed Internet connection, business telephone line, and Microsoft Office (2007 or later) software.

Compensation

- Compensation is commensurate with qualifications, skills, and experience. Technology Transfer Consultants are engaged as 1099 contract employees to work approximately 5 to 25 hours per week, depending on your interest and availability as well as specific client requirements.

If you meet these qualifications and are interested in learning more about opportunities at Fuentek, send your résumé/CV to jobs@fuentek.com and click on the following link to initiate the [application process](#).

Fuentek, LLC is an Equal Opportunity Employer